HABITAT FOR HUMANITY OF LA PLATA COUNTY, INC. FINANCIAL STATEMENTS

June 30, 2016

(With Comparative Totals for June 30, 2015)





CONTENTS

Independent Auditors' Report	1-2
Financial Statements	
Statement of Financial Position	3-4
Statement of Activities	5
Statement of Functional Expenses	6
Statement of Cash Flows	7
Notes to Financial Statements	8-15



INDEPENDENT AUDITORS' REPORT

Board of Directors Habitat for Humanity of La Plata County, Inc.

We have audited the accompanying financial statements of Habitat for Humanity of La Plata County, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2016, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

7887 E. Belleview Ave., Ste. 700

Denver, CO 80111

MAIN: 303.759.0089 FAX: 303.759.2189 www.bcdenver.com **Board of Directors** Habitat for Humanity of La Plata County, Inc.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Habitat for Humanity of La Plata County, Inc., as of June 30, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Habitat for Humanity of La Plata County, Inc.'s 2015 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 28, 2015. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2015, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Bauerle and Company, P.C.

Denver, Colorado

Danele and Company S.C.

August 25, 2016

STATEMENT OF FINANCIAL POSITION JUNE 30, 2016

(With Comparative Totals as of June 30, 2015)

ASSETS

	2016			2015
CURRENT ASSETS				
Cash - Unrestricted	\$	326,614	\$	255,645
Cash - Restricted				889
Total Cash		326,614		256,534
Grants and Accounts Receivable		4,726		11,720
Current Portion of Mortgages Receivable - Net		21,899		24,253
Other Current Assets		2,018		2,022
Construction-in-Progress		362,413		335,296
Total Current Assets		717,670		629,825
PROPERTY AND EQUIPMENT - AT COST				
Leasehold Improvements		65,360		65,360
Vehicles		48,559		48,559
Equipment and Furniture		20,054		20,054
		133,973		133,973
Less: Accumulated Depreciation		123,364		111,803
Property and Equipment - Net		10,609		22,170
LONG-TERM ASSETS				
Long-Term Portion of Mortgages Receivable - Net		759,266		788,890
TOTAL ASSETS	\$	1,487,545	<u>\$</u>	1,440,885

STATEMENT OF FINANCIAL POSITION (CONTINUED) JUNE 30, 2016

(With Comparative Totals as of June 30, 2015)

LIABILITIES AND NET ASSETS

	2016		 2015	
CURRENT LIABILITIES Accounts Payable Notes Payable - Due Within One Year Accrued Payroll Liabilities Other Accrued Liabilities	\$	912 39,058 2,476 1,942	\$ 4,089 38,638 8,160 2,132	
Total Current Liabilities		44,388	53,019	
LONG-TERM LIABILITIES Notes Payable - Due After One Year		216,666	 255,972	
Total Liabilities		261,054	 308,991	
NET ASSETS Unrestricted Temporarily Restricted		1,223,991 2,500	 1,125,507 6,387	
Total Net Assets		1,226,491	 1,131,894	
TOTAL LIABILITIES AND NET ASSETS	\$	1,487,545	\$ 1,440,885	

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2016

(With Comparative Totals for the Year Ended June 30, 2015)

REVENUES AND SUPPORT	Uni	Unrestricted		Temporarily Total Restricted 2016				Total 2015
Operating Revenues:								
Sale to Homeowners	\$	268,855	\$	-	\$	268,855	\$	225,000
Mortgage Discount Amortization		61,274	·	-	·	61,274	·	64,657
Outlet Store Revenue		298,388		-		298,388		291,277
Proceeds from Second Mortgage		-		-		-		41,707
Rental Income		-		-		-		7,604
Miscellaneous		(1,047)		-		(1,047)		461
Total Operating Revenues		627,470				627,470		630,706
Support:								
Contributions		12,682		44,655		57,337		199,618
Grants		5,875		22,664		28,539		32,677
Donated Services and Materials		33,421		-		33,421		29,511
Special Events Income		44,571		-		44,571		23,488
Total Support		96,549		67,319		163,868		285,294
Net Assets Released from Restrictions		71,206		(71,206)	_			
TOTAL REVENUES AND SUPPORT		795,225		(3,887)	_	791,338		916,000
EXPENSES								
Program Services		407,826		-		407,826		387,463
Outlet Store		208,266		-		208,266		217,413
Fundraising		56,550		-		56,550		46,596
Management and General		24,099				24,099		41,368
TOTAL EXPENSES		696,741			_	696,741		692,840
CHANGE IN NET ASSETS		98,484		(3,887)		94,597		223,160
NET ASSETS - BEGINNING OF YEAR	1	,125,507		6,387		1,131,894		908,734
NET ASSETS - END OF YEAR	<u>\$ 1</u>	,223,991	\$	2,500	<u>\$</u>	1,226,491	<u>\$</u>	1,131,894

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2016

(With Comparative Totals for the Year Ended June 30, 2015)

	Prograr Service			ıtlet ore	Fun	draising		agement General	 Total 2016	 Total 2015
Expenses:							·		_	_
Advertising, Printing, and Publication	\$ 1,	199	\$	5,712	\$	500	\$	-	\$ 7,711	\$ 4,728
Bank and Credit Card Fees		793		6,990		88		-	7,871	8,563
Conferences, Meals, and Entertainment	2,	641		230		990		495	4,356	6,614
Construction Costs	273,	792		-		-		-	273,792	212,823
Depreciation	2,	696		7,966		-		899	11,561	19,503
Dues and Subscriptions	5,	81		-		576		-	5,757	5,034
Education and Training		291		1,141		-		-	1,432	553
Employee Benefits	6,	149		-		2,582		3,566	12,297	8,663
Insurance - Workers Compensation		266		5,278		30		6	5,580	6,787
Insurance - General	1,	98		-		1,098		244	2,440	2,746
Interest Expense	6,	609		-		-		-	6,609	8,027
Licenses and Fees	1,	176		-		24		-	1,200	2,800
Mortgage Discount Related Costs		-		-		-		-	-	45,429
Office Expenses	3,)36		10,962		2,732		304	17,034	21,058
Payroll Taxes	6,	556		6,982		2,484		894	16,916	17,339
Professional Fees	10,	329		-		602		602	12,033	13,977
Rent	12,)87		60,434		3,425		4,633	80,579	77,742
Repairs and Maintanence		237		-		68		34	339	533
Salaries and Wages	53,	394		84,836		28,694		11,364	178,788	178,108
Special Events Expenses		-		-		12,097		-	12,097	10,047
Telephone and Utilities	4,	350		10,028		470		1,058	15,906	17,065
Tithe	12,	927		-		-		-	12,927	10,127
Vehicles Expenses		_		7,707		-		-	7,707	11,406
Volunteer and Event Expenses	1,	7 19				90			 1,809	 3,168
TOTAL EXPENSES	\$ 407,	326	\$ 2	208,266	\$	56,550	\$	24,099	\$ 696,741	\$ 692,840

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2016

(With Comparative Totals for the Year Ended June 30, 2015)

	2016		2015	
CASH FLOWS FROM OPERATING ACTIVITIES:		_		_
Change in Net Assets	\$	94,597	\$	223,160
Adjustments to Reconcile Change in Net Assets to				
Net Cash Provided By (Used In) Operating Activities:				
Depreciation Expense		11,561		19,503
Mortgage Discount Amortization		(61,274)		(64,657)
Changes in Operating Assets and Liabilities:				
(Increase) Decrease in:				
Grants and Accounts Receivable		6,994		4,999
Other Current Assets		4		1,230
Construction-in-Progress		(27,117)		(248,092)
Increase (Decrease) in:				
Accounts Payable		(3,177)		599
Accrued Payroll Liabilities		(5,684)		-
Other Accrued Liabilities		(190)		(348)
Net Cash Provided By (Used In)				
Operating Activities		15,714		(63,606)
CASH FLOWS FROM INVESTING ACTIVITIES:				
(Purchase of) Property and Equipment		-		(2,116)
Mortgage Loans Made - Net of Discount to Net Present Value		_		(41,129)
Mortgage Payments Received		92,967		105,254
Net Cash Provided By	-			
Investing Activities		92,967		62,009
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from Notes Payable				105,000
(Payments on) Notes Payable		(38,886)		(50,417)
· · ·	-	(30,000)		(30,417)
Net Cash Provided By (Used In)		(00.000)		54.500
Financing Activities		(38,886)		54,583
NET INCREASE IN CASH		69,795		52,986
CASH AT BEGINNING OF YEAR		256,534		203,548
CASH AT END OF YEAR	\$	326,329	\$	256,534
SUPPLEMENTAL DISCLOSURE:	ф	6 600	¢	0.027
Interest Paid	<u>\$</u>	6,609	\$	8,027

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

(With Comparative Totals for June 30, 2015)

1 Summary of Significant Accounting Policies.

<u>Nature of Organization.</u> The Organization is a non-profit, tax-exempt Organization formed to construct and renovate homes with and for people in need. The Organization is an exempt organization under Section 501(c)(3) of the Internal Revenue Code of 1954, as amended; accordingly, a provision for income taxes has not been made. The Internal Revenue Service has determined the Organization is not a private foundation.

The Organization operates a Habitat for Humanity ReStore (the "Outlet Store"), a retail operation, where home furnishings, appliances, and other miscellaneous items are donated and then sold to the community at reduced prices. Revenue is recognized by the Organization at the time the goods are sold; therefore, no value for the Outlet Store inventory is included in these financial statements.

Basis of Accounting. The financial statements of the Organization are prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other assets and liabilities.

<u>Comparative Financial Information.</u> The financial statements include certain prior-year summarized comparative information in total, but not by net asset class. The prior year presentation does not include sufficient detail to constitute a presentation in conformity with Generally Accepted Accounting Principles. Accordingly, such information should be read in conjunction with the audited financial statements for the year ended June 30, 2015, from which the summarized information was derived.

Financial Statement Presentation. Financial statement presentation follows the requirements under Generally Accepted Accounting Principles for Not-for-Profit Organizations. Under this presentation, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted net assets. Unrestricted net assets come primarily from donations, grants, outlet store revenue, sales to homeowners, and contributions, and are used by the Organization for program or supporting services. Temporarily restricted net assets are those net assets whose use has been limited by donors to later periods of time, after specified dates or to specified purposes. Permanently restricted net assets must be maintained in perpetuity.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

(With Comparative Totals for June 30, 2015)

1 Summary of Significant Accounting Policies. (Continued)

Contributions. The Organization records unconditional contributions in accordance with the requirements of Generally Accepted Accounting Principles for Not-for-Profit Organizations. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as Net Assets Released from Restrictions.

Recognition of Revenue and Support. The Organization reports unconditional gifts of cash or other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as Net Assets Released from Restrictions.

Conditional promises to give are recognized as support when the conditions on which they depend are substantially met. Assets received with a conditional promise for use of those assets are accounted for as refundable advances, until the conditions on which they depend are substantially met.

Donations of assets are recorded at estimated fair market value.

Grants are reported as revenue at the time the grant is obtained.

<u>Estimates.</u> The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

<u>Cash Equivalents.</u> For purpose of the Statement of Cash Flows, the Organization considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

<u>Fair Value of Financial Instruments.</u> The Organization's financial instruments include cash and cash equivalents, receivables, accounts payable, and short-term borrowings. The fair value of these financial instruments approximates their carrying amounts based on current market indicators such as prevailing interest rates and their nearness to maturity.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

(With Comparative Totals for June 30, 2015)

1 Summary of Significant Accounting Policies. (Continued)

<u>Donated Services.</u> Donated services are recognized as contributions in accordance with Generally Accepted Accounting Principles for Not-for-Profit Organizations, if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. During the years ended June 30, 2016 and 2015, the Organization received and recognized \$2,755 and \$2,321, respectively, of donated professional services. Volunteers also provided assistance with specific programs and fund-raising events throughout the year that were not recognized as contributions in the financial statements because the recognition criteria were not met.

<u>Functional Allocation of Expenses.</u> The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Functional Expenses.

Program activities are those that are conducted in accordance with the Organization's nature of operations and certain necessary costs. These costs primarily include all construction-related expenses, including land development and building expenditures, as well as handling of fiduciary responsibilities related to existing, potential, and new mortgages.

Management and general activities are those that are not identifiable with a single program or fundraising activity, but that are indispensable to the conduct of those activities and to an organization's existence.

Fundraising activities involve inducing potential donors to contribute money, securities, services, materials, facilities, other assets, or time. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

<u>Property and Equipment.</u> Property and equipment is carried at cost or fair market value at date of contribution. Property and equipment acquired with an estimated useful life in excess of one year is capitalized and depreciated using the straight-line method over the estimated useful lives of the assets.

Donations of assets are recorded at estimated fair market value. Long-lived assets are recorded without implying a time restriction, therefore increasing unrestricted net assets at the fair market value in the year which the assets are received.

<u>Concentration of Credit Risk.</u> Financial instruments that potentially subject the Organization to credit risk consist primarily of the following:

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

(With Comparative Totals for June 30, 2015)

1 Summary of Significant Accounting Policies. (Continued)

<u>Cash.</u> From time to time, the Organization may maintain cash balances in a financial institution in excess of the FDIC limit. To mitigate this exposure, the Organization chooses to maintain separate bank accounts for exclusive use with specific grants and programs. The funds in these accounts are restricted to be disbursed only as stipulated by the donors. The balance in these accounts at June 30, 2016 and 2015, was \$-0- and \$889, respectively.

Mortgages Receivable. The Organization constructs homes to be sold with interest-free mortgages. These mortgages are discounted based upon the prevailing market interest rates at the inception of the mortgage. The rates determined by the IRS used to discount the mortgages funded for the years ended June 30, 2016 and 2015, were 7.48% and 7.51%, respectively. From time to time, the Organization may sell mortgages rather than hold them to term. In this situation, the gain or loss on the sale of mortgages is recorded in the year in which the mortgage is sold.

<u>Construction-in-Progress.</u> All costs incurred in constructing a home are capitalized. These costs include donated goods and services associated with the individual project. These accumulated costs are not subject to depreciation.

Income Tax Status. The Organization is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from activities not directly related to the Organization's tax exempt purpose is subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A)(ii) and has been classified as an organization other than a private foundation under Section 509(a)(1).

In accordance with Generally Accepted Accounting Principles, a private entity is required to disclose any material uncertain tax positions that management believes does not meet a "more-likely-than-not" standard of being sustained under an income tax audit, and to record a liability for any such taxes including penalty and interest. Management of the Organization has not identified any uncertain tax positions that require the recording of a liability mentioned above or further disclosure.

<u>Advertising.</u> The Organization uses advertising to promote among the audience it serves. The production costs of advertising are expensed as incurred. Advertising costs totaled \$7,711 and \$4,728, respectively, during the years ended June 30, 2016 and 2015.

<u>Reclassifications.</u> Certain amounts in the prior year financial statements have been reclassified for comparative purposes to conform with the current year presentation. These reclassifications had no effect on the change in net assets.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

(With Comparative Totals for June 30, 2015)

1 Summary of Significant Accounting Policies. (Continued)

<u>Subsequent Events.</u> In preparing its financial statements, the Organization has evaluated subsequent events through August 25, 2016, which is the date the financial statements were available to be issued. Management of the Organization has not identified any material subsequent events that require reporting or disclosure.

2 Property and Equipment.

Property and equipment, net of accumulated depreciation, consisted of the following at June 30, 2016 and 2015:

	 <u> 2016 </u>		<u>2015 </u>
Leasehold Improvements	\$ -	\$	5,342
Vehicles	8,892		14,470
Equipment and Furniture	 1,717		2,358
	\$ 10,609	\$	22,170

Depreciation expense charged to operations for the years ended June 30, 2016 and 2015, was \$11,561 and \$19,503, respectively.

3 Mortgages Receivable.

Mortgages receivable at June 30, 2016 and 2015, are as follows:

	<u>2016</u>	2015
Mortgage Loans Receivable	\$ 1,537,259	\$ 1,630,511
Related Discounts	(<u>756,094</u>)	(<u>817,368</u>)
Total Mortgages Receivable	781,165	813,143
Less: Current Portion, Net of Discounts	(<u>21,899</u>)	(<u>24,253</u>)
Net Long-Term Mortgages Receivable	\$ 759,266	\$ 788,890

The following are future maturities of mortgages receivable for the years ending June 30:

2017	\$	81,046
-	Ψ	,
2018		81,046
2019		81,046
2020		81,046
2021		80,583
2022 and Beyond	1	,132,492
•	\$ 1	,537,259

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

(With Comparative Totals for June 30, 2015)

3 Mortgages Receivable. (Continued)

At June 30, 2016 and 2015, the Organization had fifteen and seventeen outstanding mortgages receivable, respectively, with applicable discount rates ranging from 7.39% to 9.00%. The discount rates are set by Habitat for Humanity International based on the annual simple average of the rates published by the Internal Revenue Service under 2011-5 Section 42(B)(2) for buildings placed into service during the period. The rate in effect at the time the loan is made is the rate that is used to discount the mortgage.

During the year ended June 30, 2015, the Organization purchased one mortgage in the amount of \$85,274. When the mortgages are funded, the discount to net present value is calculated and expensed. The Organization did not fund any mortgages during the year ended June 30, 2016. Mortgage discount expense for the years ended June 30, 2016 and 2015, was \$-0- and \$45,429, respectively.

In addition to the reported mortgages receivable described above, an additional second lien is established at the closing of each home for the difference between the appraised value and the actual sales price of the home. The amount of the second lien is forgiven at the end of the term of the first mortgage; however, no amounts associated with the second lien are reflected in these financial statements. The second lien is collected only upon sale by the mortgagee. Proceeds from the collection of second mortgages were \$-0- and \$41,707 for the years ended June 30, 2016 and 2015, respectively.

4 Notes Payable.

The following is a summary of the notes payable at June 30, 2016 and 2015:

	2016	 2015
First National Bank (payable in monthly installments of \$2,022, with 3.5% interest; matures December 15, 2019; secured by five deeds of trust and promissory notes) La Plata County Community Development Corporation (payable in \$20,000 installments upon sale of certain lots, with .05% interest, adjusted annually to the bank's one year CD interest rate; due on	\$ 79,744	\$ 100,637
January 22, 2020; unsecured)	80,000	80,000

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

(With Comparative Totals for June 30, 2015)

4 Notes Payable. (Continued)

	2016		2015		
First National Bank (payable in monthly installments of \$1,388, with 4.4% interest; matures August 26, 2020; unsecured)	\$	63,006	\$	76,433	
Housing Solutions (payable in two \$12,500 installments upon sale of certain lots, with 0% interest; due on	Φ	03,000	Ψ	70,433	
January 22, 2020; unsecured) Habitat for Humanity International, Inc. (two and three notes payable in monthly installments ranging from \$123 to \$234, with 0.0% interest; maturing from January 1, 2016 to June 1, 2019; secured by		25,000		25,000	
future donations)		7,974 255,724		12,540 294,610	
Less: Current Maturities Included in Current Liabilities		39,058		38,638	
Notes Payable – Due After One Year	\$	<u>216,666</u>	<u>\$</u>	255,972	

The following are future maturities of notes payable for the years ending June 30:

2017	\$	39,058
2018		40,502
2019		40,500
2020		30,664
2021 and Thereafter		105,000
	<u>\$</u>	255,724

5 Line-of-Credit.

The Organization has negotiated a \$60,000 line-of-credit with Wells Fargo Bank, N.A. The line bears interest at the prime rate plus 1.75%, with a floor rate of 5.0%, and is unsecured. The line matures on February 20, 2017. The outstanding balance on this line at June 30, 2016 and 2015, was \$-0-, for both years.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

(With Comparative Totals for June 30, 2015)

6 Temporarily Restricted Contributions.

The Organization receives contributions from various organizations and individuals which are temporarily restricted. At June 30, 2016, Temporarily Restricted Contributions, restricted primarily for furniture and fixtures for a home build, total \$2,500.

7 Operating Leases.

The Organization leases office space and commercial outlet space under noncancelable operating leases that mature on December 31, 2018. The minimum future lease payments for the years ending June 30, are as follows:

2017	\$ 73,884
2018	 36,942
	\$ 110,826

8 Transactions with Habitat International.

The Organization voluntarily remits a portion of its contributions to Habitat International on an annual basis. These funds are used to construct homes in economically depressed areas around the world. For the years ended June 30, 2016 and 2015, the Organization contributed \$12,927 and \$10,127, respectively, to Habitat International. This amount is included in Program Services in the Statement of Activities.